

WICT WEBINAR SERIES

Sponsored by 

with Joy Kacik

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Kacik Consulting Services, LLC



2019

**Sept.
5**

Quick Start Your Leadership Role; Position Your Team and Yourself for Success

Know how to position yourself as a leader, whether a first-time supervisor or a CEO, with a process that sets you up for quick success. You can still use these tools if you've already started or have been there a while. This will help you gain the support and confidence of direct reports and impress those above you by demonstrating your ability to produce results.

**Oct.
3**

Handle Difficult Conversations with Confidence!

Don't let that difficult conversation keep you awake at night. Learn a scripting technique for difficult conversations which will allow you to clearly communicate the issue, why it is of concern, propose a solution and inspire positive outcomes for a joint resolution. You will learn ways to diffuse anger in others and create safety in these conversations.

**Nov.
7**

Stress is an Inside Job

Understand where stress really comes from. It may not be what you think. You'll learn ways to uncover thinking that fuels your stress and how to squash it in its tracks. Learn which of the five stress drivers is yours and how to combat its negative effects. Examine irrational beliefs and distorted thinking that sneak into play. Learn when you've run up the ladder of perception only to find yourself upset or in conflict and how to get off the top of the ladder. Invest in your thinking and get the return of your life!

**Dec.
5**

Results Leadership Part I

As a leader, you are no longer an individual contributor and your recognition comes from the results produced by your team. Results are critical for your success as well as for your team members. The key to success is in how you write your goals. You will learn how to write goals to drastically increase your rate of success as well as your ability to hold people accountable. We will also explore another important aspect of leading for results, which is creating a vision that others want to follow.

2020

**Jan.
9**

Results Leadership Part II

Two important aspects of accomplishing goals are: first, measuring and tracking and second, giving and receiving feedback. Achieving a goal is much like nurturing a growing plant – requires care and tending along the way. If you plant corn in the spring without watering or fertilizing and come back in August expecting to have it for dinner, you may be disappointed. As a leader, you need to be checking in, coaching and providing feedback along the way to assure the goal is met by the deadline with all its elements intact.

**Feb.
6**

Leadership Skills

What are your leadership styles? Yes, styles plural. Research shows that effective leaders use multiple styles for different circumstances. Awareness is the first step to broadening your repertoire of skills. Good leaders constantly assess the needs of their team and seek ways to provide development through proper training, coaching and feedback. In this webinar, we'll focus on good techniques for supervisory oversight and keeping your team on the cutting edge of best practices.

**March
26**

Public Speaking & Presentation Skills

Whether you are a good speaker who wants to hone your skills or someone who panics or gets tongue-tied when having to speak to a large group, this webinar will include techniques for speaking with ease in front of one or a hundred as well as simple things you can do to make the difference between being a good speaker and a great one.

**May
7**

Everything is Negotiable – Do it Skillfully!

This session addresses key skills in negotiations to apply at any level – beginner to advanced. During this webinar, you'll learn rules, skills, tips and simple, actionable steps that bring big returns.

For registration details, visit